Business coaching, real estate test prep classes offered by SBDC

The Rogue Community College Small Business Development Center is offering a two-part series of classes this winter aimed at helping owners make effective decisions. Preparation classes for the Oregon real estate broker exam are also being taught.

SMALL BIZ EXPRESS classes will be held in Medford. This unique 36-hour program, presented in two parts, is designed to coach business owners and managers in making decisions that improve business profits. Students may enroll in Parts I, II, or both. Prerequisites: Must have access to a full set of financial records; suggested length of time in business operation is at least one year. Tuition: $330 each section. Instructor: Ruthie L. Painter, Ashland business coach.

Part I: 7-10 p.m., Wednesdays, Jan. 12 through Feb. 16. Topics include small business success factors, financial documents, using financial statements, and marketing. Includes two, one-hour individual business coaching sessions.

Part II: 7-10 p.m., Wednesdays, Feb. 23 through April 6. Topics include cash flow, sales, employer-employee relations, borrowing money, risk management, planning, and budgets. Includes two, one-hour individual business coaching sessions.

Small Business Express classes are provided in partnership with the RCC Riverside Campus in Medford. Classes will be taught in G Building, Room 201, 117 S. Central Ave. Call (541) 245-7500, Ext. 7494, for further information.

OREGON REAL ESTATE TEST PREPARATION — 6-10 p.m., Tuesdays and Thursdays, Jan. 13 through March 3. Learn what is needed to pass the Oregon real estate broker exam in less than one term. Consists of 60 hours of lecture and student interaction plus 90 hours of self-paced study. Includes real estate practices, real estate agency, real estate law, real estate contracts, real estate finance, real estate brokerage, and property management (some topics can be taken individually). Tuition: $665, includes required texts. Instructor: Susan Jaeger, BS, MM, real estate agent since 1974.

The real estate test preparation classes will be taught at the RCC SBDC, 214 S.W. Fourth St., Grants Pass. Call (541) 956-7494 for further information.
A once-per-term $10 registration fee will also be charged. Pre-registration is required by noon two working days before the class to avoid cancellation. Enrollment is limited. Register on-line, at any RCC registration site, or call the SBDC at 956-7494, 245-7500, Ext. 7494, or 1-800-411-6508, Ext. 7494, for telephone pre-registration or further information.

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